
What we offer

Are you running a small business in Kenya? Have you been in business for at least a year, and are you looking for an expert to help you to overcome a challenge?

Skills Venture provides one-to-one mentoring support to Kenyan small businesses for a heavily subsidised fee of just KSh 500 per day (including lunch and refreshments).

Support is provided by business experts from the UK, the USA and elsewhere, who are in Kenya on assignments from five days to two months.

We will match you with a suitable mentor and provide support from our onsite team, who are based both in Nairobi and at our Naivasha base.

A case study

Elijah is a thirty-five year old entrepreneur who has been educated up to secondary level and runs a mobile phone shop in Nairobi, Kenya.

James is a thirty-year-old chartered accountant with seven years' experience since qualifying with a major London financial services firm.

How it works

Our mentors provide support and boost your capacity in areas that are of particular concern or relevance to you, such as marketing, financial planning, or product development, among others.

Our mentors have at least five years' experience and are carefully selected to ensure that they bring not only excellent professional skills and expertise, but also superior interpersonal 'soff' skills. They are fully inducted and enjoy the support of a team of trained Kenyan facilitators employed by Skills Venture.

Mentoring takes place at our base near Naivasha, a short drive from Nairobi. Some sessions can be held at your own premises if you prefer.

Elijah discusses his needs with one of our facilitators and decides that he requires inputs on managing his finances and his four employees effectively.

James attends our induction course and assesses that the main skills he can offer are cash flow planning, book-keeping and managing staff.

What makes us different

We will provide you with mentoring support that is tailored to your own individual circumstances, rather than generic classroom training.

After an analysis of your needs, our mentors will provide support and advice in areas such as planning for business growth, marketing, and managing your organisation.

Mentoring days involve one-to-one consultancy, and the provision of practical advice and assistance that will help you to consider the issues that you are facing in a new way.

To find out more or to apply for a mentor, visit our website at www.skillsventure.com/entrepreneurs or call us on +254 (0)726 574491.

James visits Elijah in his shop to see how his business operates and then spends a day with him every two weeks at our campus for three months.

Elijah discusses his ideas for finances and staff with James, sets up new systems, learns skills and inspires James to rethink his own approaches!